

Grimaldi Group

Porto – 12/03/2015



The Grimaldi Group

Founded in 1947, the Grimaldi Group is a multinational Logistic Company totally integrated and specialized in the Maritime transport of cars, Ro-ro cargo, containers and passengers .



The property of the Group counts on a highly qualified management team working either in the headquarters in Naples, Italy or in one of the agencies located over 25 countries around the world.

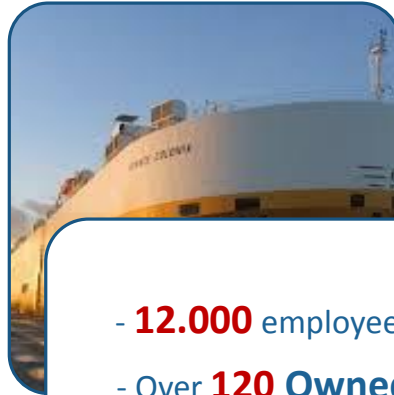


The Grimaldi family owns the 100% of the Group, therefore the Company combines a global market perspective with the family values and traditions.

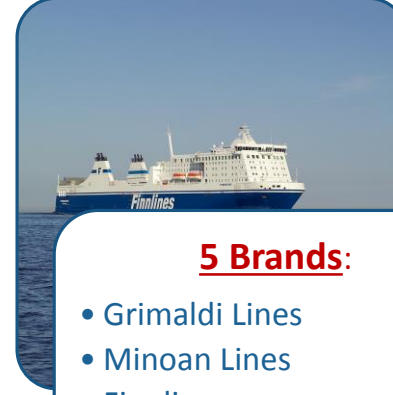
Grimaldi Group: Continuously growing



Over
4 Billion Euros
investments over the past
5 years for the construction
of new vessels, Logistic,
software, hardware and
development of new
maritime services.



- **12.000** employees
- Over **120 Owned**
vessels
- **3.5 Billion Euros**
annual turnover



5 Brands:

- Grimaldi Lines
- Minoan Lines
- Finnlines
- Atlantic Container Line
- Malta Motorways of the Sea



GRIMALDI GROUP IS THE FIRST
RO/RO OPERATOR IN THE
WORLD

Grimaldi Group in the World

During the last years the Grimaldi Group increased its maritime services to offer a solid and competitive network to the world logistic in the **Atlantic**, the **Mediterranean** and the **Baltic Region**.

Our Lines:

North of Europe – West Africa

North of Europe – South America

South America – West Africa

North America – West Africa

North America – North of Europe

Mediterranean Express Services

Euro- Med Network

- Euro-Med services
- Euro-Eagean services
- Adriatic services
- West East Med services

Motorways of the sea

- Mediterranean Short Sea
- Baltic Short Sea



Ports, Terminals and Logistic:

- **18** Terminals
- **112** Ports
- **63** Agencies
- **4** Logistic companies

Grimaldi Group: The youngest flete in the Mediterranean

Between 2000 and 2015 the Group has triple its flete to over **100 vessels**



63 Vessels

- Multi purpose
- Ro-Ro
- Ro-Ro/Pax
- Car-Carrier
- Cruise Ferry

8 Vessels

- Ro-Ro/Pax
- Cruise Ferry

4 Vessels

- Ro-Ro
- Cruise Ferry

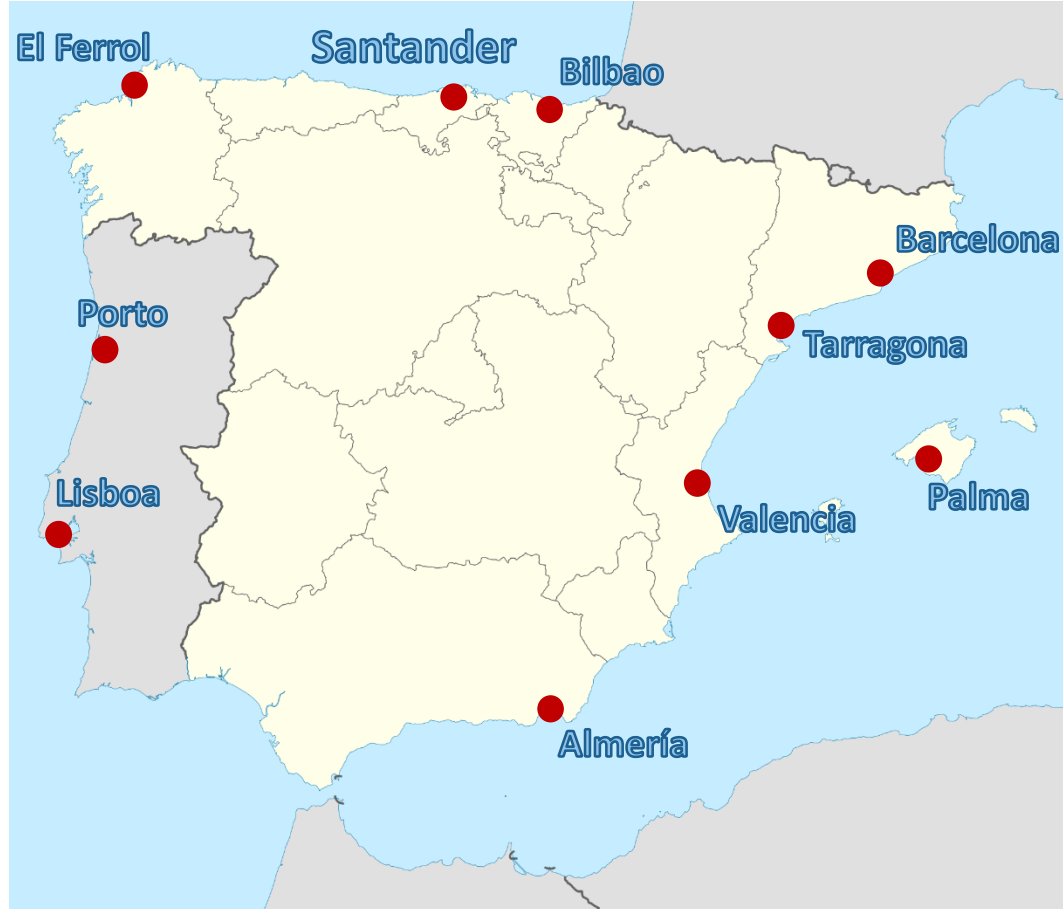
5 Vessels

- Multi purpose

24 Vessels

- Ro-Ro
- Ro-Ro/Pax

El Grimaldi Group in the Iberic Peninsula



The Grimaldi Group started operating in the Iberic Peninsula during the 90's, expanding its activity to offer conections with ports of every continent, through:

- **10** Ports
- **2** Terminals
- **3** Offices

During 2014 the Group, through its Short Sea, West Africa, Euro Aegean, Euro Med and Finnlines services obtained in Spain and Portugal the following results:

- **1600** stops
- **400.000** passengers
- **300.000** trailers
- **600.000** new cars
-

Short Sea lines:

Ro-Ro transport, cars and passengers in the **Mediterranean**



Daily Departure

3 Departure per week

Daily Departure

3 Departure per week

Daily Departure

1 Departure per week

West Africa services:

Ro-Ro transport, cars and containers to **West Africa:**

Departures every 2 weeks from **Valencia** and **Barcelona** (3 departures per week to Valencia) multi-purpose vessels which connects the Iberic Peninsula to the **West Africa ports**, also linking to **North and South America**



Other ports through transhipment:

➤ **From Lagos:**

- Freetown
- Conakry
- Banjul
- Monrovia
- Tema

➤ **From Dakar:**

- Port Gentil
- Douala
- Port Noire
- Luanda



*3 Feeders per week connecting Barcelona to Valencia

Euro-Aegean and Euro-Med services: Ro-Ro transport, Cars and Containers in **North of Europe** and **Mediterranean**

Weekly departures from **Valencia**, car-carrier and multi-purpose vessels connects the Spanish ports to North of Europe and the East Mediterranean, increasing the trades between Europe and East Asia.

Departures every 2 weeks from **Barcelona**, car-carrier vessels with a capacity of over **5.300** vehicles.



Ports of discharge:

- Piraeus
- Izmir
- Gemlik
- Mersin
- Latakia
- Beirut
- Tripoli
- Limassol
- Ashdod
- Alexandria
- Setubal
- Portbury
- Cork
- Esbjerg
- Wallhamn
- Antwerp
- Southampton
- Hamburg

Finnlines:

Ro-Ro transport, cars, containers and passengers to **North Europe**

Weekly departures from **Bilbao** and **Santander**, Ro-ro vessels connecting the North of the Iberic Peninsula with the main ports in the **Baltic Sea** and **North Sea**. Every 2 weeks a stop in **Ferrol** is added.

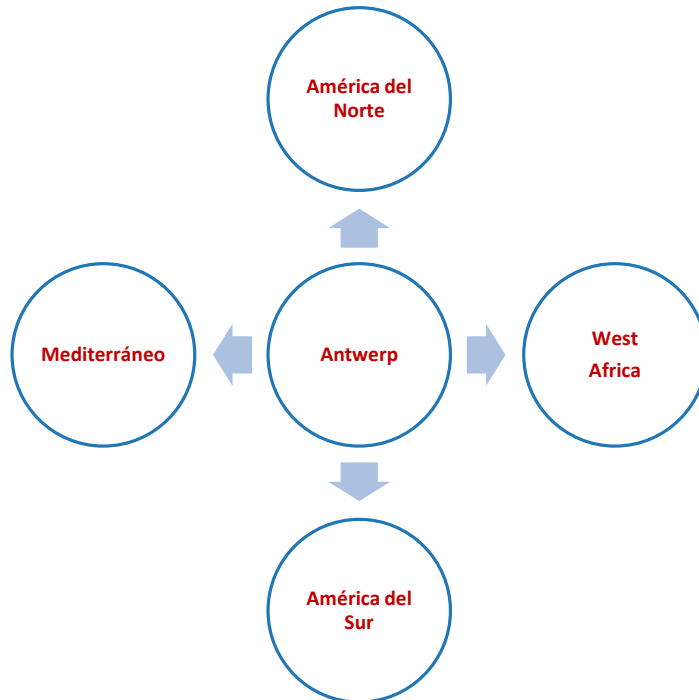
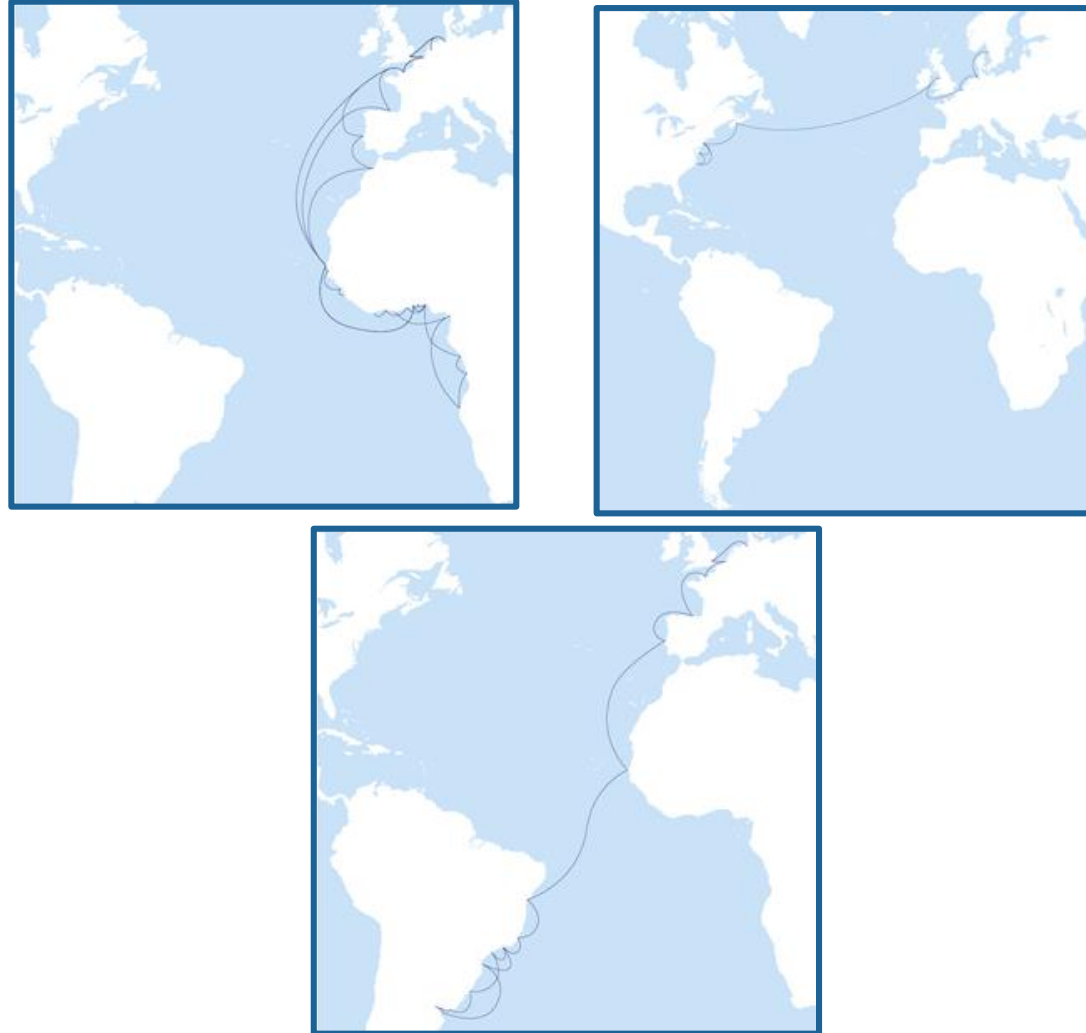


0	• Bilbao
1	• Santander
5	• Antwerp
11	• Paldiski
12	• San Petersburgo
13	• Kotka
14	• Helsinki
15	• Rauma
19	• Zeebrugge
23	• Ferrol*

*Every two weeks

The port of **Antwerp**: A connection to the rest of the World

The second biggest port of Europe for cargo, connects the North of the Iberic Peninsula to other lines of the Grimaldi Group, arriving to **North America, South America, West Africa** and **Mediterranean**.



Thank You



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